

**PROCUREMENT OF CONSULTANCY SERVICES FOR THE PREPARATION OF THE  
NATIONAL TOURISM DEVELOPMENT PLAN (NTDP) 2023-2028**

**Technical Bid/Proposal Criteria and Rating (70% passing score)**

CRITERIA		RATING	
		Rate	Score
<b>TECHNICAL PROPOSAL</b>		<b>100%</b>	
<b>A. Applicable experience of the Team Leader and members</b>		<b>35%</b>	
<b>A.1 Project Manager / Team Leader</b>			
A.1.1	Expertise	<b>10</b>	
	a. Have a Master's Degree or above in local economic development and/or in tourism planning and development or related field	10	
	b. Have a Degree in local economic development and/or in tourism planning and development or related field	0	
A.1.2	Knowledge and experience	<b>7.5</b>	
	a. Has more than ten (10) years of professional experience on tourism planning projects similar or greater magnitude and complexity and proven experience in strategic development planning	7.5	
	b. Has ten (10) years of professional experience on tourism planning projects similar or greater magnitude and complexity and proven experience in strategic development planning	4	
	c. Has nine (9) years and below of professional experience on tourism planning projects similar or greater magnitude and complexity and proven experience in strategic development planning	0	
<b>A.2 Team Members</b>			
A.2.1	Expertise	<b>10</b>	
	a. All team members have a degree relative to his/her specialization in the project, or similar qualifications	10	
	b. Have a degree but not relative to his/her specialization in the project	0	
A.2.2	Knowledge and experience	<b>7.5</b>	
	a. Have more than ten (10) years of relevant experience in connection to his/her specialization in the project	7.5	
	b. Have (10) years of relevant experience in connection to his/her specialization in the project	4	
	c. Have nine (9) years and below of relevant experience in connection to his/her specialization in the project	0	
<b>B. Qualifications of firm</b>		<b>35%</b>	
B.1	Years of professional work experience in Tourism Planning, Economics, Statistics, Public/Business Administration, or in a field of direct relevance to the project	<b>20</b>	
	a. More than twenty (20) years of experience	20	
	b. Fifteen to twenty (15-20) years of experience	10	
	c. Ten to fourteen (10-14) years of experience	5	
	d. Less than ten (10) years of experience	0	
B.2	Formulation of Strategic and/or Development Plans (if venture, accumulated number of government agency/ies or private entity/ies will be considered)	<b>15</b>	

		a. Developed and established a strategic and/or development plans to more than three (3) government agency/ies and/or private entity/ies	15	
		b. Developed and established strategic and/or development plans to at least three (3) government agency/ies and/or private entity/ies	10	
<b>C. Approach and Methodology (Cumulative)</b>			<b>30%</b>	
	C.1	Compliance with the deliverables required by the DOT		
		a. 100% of deliverables required by DOT are manifested on the proposal of the consultancy firm	20	
		b. Proposed other strategies outside of the TOR than can further the goals of this project without additional cost to the proposed budget	10	
<b>TOTAL</b>			<b>100%</b>	

**PREPARED BY:**

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