



BAC Resolution Declaring the Highest Rated and Responsive Bid (HRRB) and Recommending Award for the Procurement of Consulting Services for the Consumer Insights Survey of Target Markets (DOT-BAC REI No. 2020-009)

Resolution No. 2020- 139

WHEREAS, the Department of Tourism (DOT) through its Bids and Awards Committee (BAC) posted the Request for Expression of Interest (REI) for the **Procurement of Consulting Services for the Consumer Insights Survey of Target Markets** in the DOT website, the PhilGEPS website, and in a conspicuous place at the premises of the DOT continuously for at least fourteen (14) calendar days starting 03 June 2020, whereby the deadline of submission of eligibility requirements was set on 17 June 2020. The Approved Budget for the Contract (ABC) is **Twenty Million Pesos (PhP20,000,000.00)**, inclusive of all applicable taxes;

WHEREAS, the Competitive Bidding Procedures for Consulting Services, using the Quality-Based Evaluation (QBE) procedure pursuant to Republic Act No. 9184 (RA 9184) and its 2016 Implementing Rules and Regulations (IRR) was adopted in this undertaking;

WHEREAS, on 27 July 2020, the BAC issued approved BAC Resolution No. 2020-121, recommending the **Joint Venture of Orient Integrated Development Consultants, Inc. and Frost & Sullivan (Singapore) Pte. Ltd.** as the Highest Rated Bidder (HRB) among the shortlisted consultants. A copy of approved BAC Resolution No. 2020-121 is hereto attached, marked as **Annex "A"**, and made an integral part hereof;

WHEREAS, pursuant to the provisions of the 2016 IRR of RA 9184 on Competitive Bidding Procedures for Consulting Services using a Quality-Based Evaluation (QBE) procedure, the BAC invited the **Joint Venture of Orient Integrated Development Consultants, Inc. and Frost & Sullivan (Singapore) Pte. Ltd.** for the Opening of the Financial Proposal on 04 August 2020 and Negotiation on 07 August 2020. A copy of the Invitation to the Opening of the Financial Proposal and Negotiation is hereto attached, marked as **Annex "B"**, and made an integral part hereof;

WHEREAS, the **Joint Venture of Orient Integrated Development Consultants, Inc. and Frost & Sullivan (Singapore) Pte. Ltd.** met the minimum requirements for the Financial Proposal with a submitted bid price of **Nineteen Million Nine Hundred Ninety-Nine Thousand Nine Hundred Ninety-Six Pesos and 80/100 (PhP19,999,996.80)**, inclusive of applicable taxes. The total bid price is within the ABC;

WHEREAS, DOT and the **Joint Venture of Orient Integrated Development Consultants, Inc. and Frost & Sullivan (Singapore) Pte. Ltd.** has successfully completed the negotiations, with the following agreements to be included in the Financial Bid Proposal, thus the latter shall be subject to Post-qualification:

- Under activity 2 – bidder should include the deliverables under each activity
- Budget organization will be based on the five (5) phases –

a supplemental slide/sheet will be added to better link the activities to the budget allocation

A copy of the Minutes of the Negotiation is hereto attached, marked as **Annex "C"**, and made an integral part hereof;

WHEREAS, upon careful examination, validation, and verification of all the eligibility, technical, and financial requirements submitted by the **Joint Venture of Orient Integrated Development Consultants, Inc. and Frost & Sullivan (Singapore) Pte. Ltd.** being the Highest Rated Bidder (HRB), it is found to be responsive with all the requirements, thus **Post-Qualified**. A copy of the Post-Qualification Report is hereto attached, marked as **Annex "D"**, and made an integral part hereof;

NOW, THEREFORE, We, the Members of the Bids and Awards Committee, hereby **RESOLVE** as it is hereby **RESOLVED**;

- a) To declare the **Joint Venture of Orient Integrated Development Consultants, Inc. and Frost & Sullivan (Singapore) Pte. Ltd.** as the bidder with the Highest Rated and Responsive Bid (HRRB) and award the contract for the **Procurement of Consulting Services for the Consumer Insights Survey of Target Markets** with a total contract price of **Nineteen Million Nine Hundred Ninety-Nine Thousand Nine Hundred Ninety-Six Pesos and 80/100 (PhP 19,999,996.80)**, inclusive of applicable taxes. The contract duration shall be from **1 September to 31 December 2020**;
- b) To recommend for approval by the Secretary of the Department of Tourism the foregoing findings.

RESOLVED, at the DOT Bldg., No. 351 Sen. Gil Puyat Ave., Makati City this 20th day of August 2020.

Recommending Approval:


ASEC. ROBERTO P. ALABADO III
BAC Chairperson


DIR. MILAGROS Y. SAY
BAC Vice Chairperson

(Did not attend deliberation)
MS. SUSAN NAGTALON
BAC Member


ATTY. JENNIFER A. OLBA
BAC Member


MR. RAYMUND GLEN A. AGUSTIN
BAC Member

By Authority of the Secretary:
(per Department Order No. 2020-022)

APPROVED **DISAPPROVED:**


ATTY. REYNALDO L. CHING
OIC-Undersecretary for Administration and Finance