#### **TECHNICAL SPECIFICATIONS**

I. BIDDER : Tour Operator or Travel Agent

II. PROJECT TITLE: International Mediterranean Tourism Market (IMTM) and

the *Bisita Be My Guest* (BBMG) Program Launch February 8 to 17, 2023 (inclusive of travel time)

#### III. BACKGROUND:

The Department of Tourism (DOT) is in need of the services of a DOT-accredited, Metro Manila-based tour operator or a travel agent (preferably IATA member) engaged in the business of providing international air tickets and land transfers in connection with the official travel of DOT OPMD officers to Israel to participate in the International Mediterranean Tourism Market (IMTM) and the launch of the *Bisita Be My Guest* Program.

# **IV. OBJECTIVES:**

The following are OPMD's objectives in participating in the IMTM:

- To increase Philippine tourism product and destination knowledge among tour operators, travel agents, media, and consumers to encourage tourist traffic from Israel;
- To establish and maintain network linkage with the travel trade, media, and travel influencers from Israel;
- To support the Secretary's directive to diversify product portfolio through multidimensional tourism, the OPMD, through participation in private sectors, will utilize these events to sell the Philippine tour packages and to further develop more segment-specific travel programs that would convert interest to actual post-pandemic travel; and
- To reinforce the Secretary's directive to develop over-wintering travel programs and tour packages curated for the Israeli market.
- To launch the Bisita Be My Guest Program in Israel

#### V. MINIMUM REQUIREMENTS:

- A. Must be accredited by DOT and based in Metro Manila;
- **B.** Must be willing to provide services on send-bill arrangement;
- C. Must have experience in handling DOT domestic tour groups within the last two years; and
- **D.** Provide extended / longer option dates and options for re-booking of dates, in case of postponement of an activity, emergencies, and/or force majeure occurrences.

### VI. SCOPE OF WORK

### 1. Two (2) round-trip economy-class international air tickets

Itinerary:

Date	Route	Flight details and timing(s)	Remarks
Feb 8	Manila – Dubai –	ETD 1150pm - ETA 350am (+1)	Manila – Dubai, UAE
	Tel Aviv	ETD 815am - ETA 950am	Dubai – Tel Aviv
Feb 16	Tel Aviv – Dubai	ETD 625pm - 1125pm	Tel Aviv – Dubai, UAE
	– Manila	(Feb 17) ETD 350am - 400pm	Dubai – Manila

# Passenger Names:

Mr. Raymund Glen A. Agustin Passport number: S0027282A5

**Mr. Stalingrad F. Samson**Passport number: S0025924A

Luggage Allowance (per passenger): 35 kgs.

## 2. Additional luggage allowance: 30 kgs. only (both ways)

Purpose: This will be used for the DOT promotional materials, event materials that will be used in DOT's participation in IMTM and the BBMG Program Launch (and will be brought back to the Philippines), as well as printed promotional materials (that were collected from the booth displays) of competitor NTOs, Israeli partners and stakeholders who joined IMTM. These will be used for market intelligence, best practices, benchmarking and market development efforts for Israel and Mediterranean region.

### 3. Land transfers:

Date: February 8, 2023

Route: DOT office to NAIA Terminal 3

Purpose: transfer promotional and DOT materials to be used in DOT's participation in IMTM and the

BBMG Program Launch

Date: February 17, 2023

Route: NAIA Terminal 3 to DOT office

Purpose: To return the DOT promotional materials, event materials that were used in DOT's participation in IMTM and the BBMG Program Launch, as well as printed promotional materials (that were collected from the booth displays) of competitor NTOs, Israeli partners and stakeholders who joined IMTM. These will be used for market intelligence, best practices, benchmarking and market development efforts for Israel and the Mediterranean region.

### Other Requirements:

- Supplier must be DOT Accredited tour operator or travel agent
- Airline tickets must be re-bookable and refundable
- Includes international travel insurance for each passenger
- Show a breakdown of quotation (taxes and charges, fuel charges and service charges)
- Amenable to send-bill arrangement/government procedure
- Financial bid/proposal shall be converted to Philippine currency

Travel Insurance: International travel insurance for 15 days to Israel / Mediterranean region

## VII. APPROVED BUDGET OF THE CONTRACT

Total Estimated Budget: Php 287,681.63

(Two Hundred Eighty Seven Thousand Six Hundred Eighty One Pesos and Sixty Three Centavos)

CONTACT PERSON(S)

Contact Person(s): MS. CHARLENEMIE D. HAWIL / MR. STALINGRAD F. SAMSON

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**APPROVED BY:** 

RAYMUND GLEN A. AGUSTIN

OIC-Director, Office of Product and Market Development